

CAROLINA CAROLINA MINOSINA

3221 S. Evans St. Greenville, NC 27834 252-355-8500

WNC Tecom Greenville, NC 27834 (252) 355-8542 WNCT 3221 South Evans Street

CONTRACT

Product 900968 ω 25174545 Alt Order#

POL/Josh Stein NC Attorney General Stein-AG-NC 10/18/16 - 10/24/16 Advertiser Contract Dates 4764 Estimate # Original Date / Revision 07/07/16 / 10/20/16

WNCT EOM/EOC 9912856 Special Handling Adults 35+ Billing Cycle Agy Code Demographic Property Billing Calendar Broadcast 287 Katz Washington Account Executive Advertiser Code 305 Cash Katz/Washingto Sales Office Cash/Trade Product 1/2

Washington, DC 20007

Suite 800

1010 Wisconsin Avenue Northwest

Greer Margolis & Mitchell

IN117/SP159/AL1336 Agency Ref Advertiser Ref

\$180.00	10	Z S		:30	9a-1030a <u>Rate</u> \$90.00	/eek	Weekdays	/16 10/24/1 <u>End Date</u> 10/24/16	5 WNCT 10/18/16 10/24/16 CBS Sunday Morning Start Date End Date Weekdays Spots/M Week: 10/18/16 10/24/16S 2
\$75.00		₹		:30	12p-1230p <u>Rate</u> \$75.00	Week	6 Local News Weekdays MTWTF	/16 10/24/1 End Date 10/24/16	4 WNCT 10/18/16 10/24/16 Local News @ 12p Start Date
\$15.00	_	Z S		:30	7-8a <u>Rate</u> \$15.00	Week	6 Local News Weekdays	NCT 10/18/16 10/24/16 Start Date End Date 10/18/16 10/24/16	3 WNCT 10/18/16 10/24/16 Local News Su 7-8a Start Date End Date Weekdays Spots/ Week: 10/18/16 10/24/16
\$135.00	ω	Z		:30	7a-9a <u>Rate</u> \$45.00	s/Week 3	6 CBS This N Weekdays MTWTF	VNCT 10/18/16 10/24/18 Start Date End Date 10/18/16 10/24/16	2 WNCT 10/18/16 10/24/16 CBS This Morning <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spot</u> Week: 10/18/16 10/24/16 MTwTF
\$150.00	2	N M		:30	6a-7a <u>Rate</u> \$75.00	ts/Week 2	WNCT 10/18/16 10/24/16 Local News @ 6a Start Date	8/16 10/24/16 End Date 10/24/16	1 WNCT 10/18/1 Start Date Week: 10/18/16
Amount	spots	Type Spots	Rate Rtn	Spots/ Length Week	Start/End Time Days		ate Descriptio	Date End Da	*Line Ch Start Date End Date Description

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

that it is not buying broadcasting air time on LIN Television Corporation stations for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity. LIN Television Corporation does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethicity. Any advertiser certifies

WNCT CO

3221 S. Evans St. (252) 355-8542 Greenville, NC 2/834 252-355-8500 WNC Tecom Greenville, NC 27834 WNCT 3221 South Evans Street

	Contract / Revision	Alt Order #
	900968 / 3	25174545
Contract Dates	Product	Estimate #
10/18/16 - 10/24/16	Stein-AG-NC	4764
Advertiser	Origi	Original Date / Revision
POL/Josh Stein NC Attor		07/07/16 / 10/20/16

POL/Josh Stein NC Attors

\$10.00	_	Z S		:30		430a-5a	M-F 430a-5a News	N 15 WNCT 10/21/16 10/24/16
\$20.00	_	Z		:30		530a-6a <u>Rate</u> \$20.00	6 Local News @ 530a <u>Weekdays</u> <u>Spots/Week</u> MF 1	N 14 WNCT 10/21/16 10/24/16 Start Date End Date W Week: 10/18/16 10/24/16 M
\$30.00	2	Z S		:30		5a-530a <u>Rate</u> \$15.00	6 Local News @ 5a Weekdays Spots/Week MF 2	N 13 WNCT 10/21/16 10/24/16 Start Date End Date W Week: 10/18/16 10/24/16 M
\$140.00	2	Z M		:30		5p-530p <u>Rate</u> \$70.00	6 Local News @ 5p Weekdays Spots/Week MF 2	N 12 WNCT 10/21/16 10/24/16 Start Date End Date W Week: 10/18/16 10/24/16 M
\$80.00	د ــ	MN		:30		11p-1135p <u>Rate</u> \$80.00	6 LN Su Weekdays Spots/Week	11 WNCT 10/18/16 10/24/16 Start Date End Date W Week: 10/18/16 10/24/16 -
\$120.00		MN		:30		11p-1135p <u>Rate</u> \$120.00	6 Local News @ 11p Weekdays Spots/Week MTWTF 1	10 WNCT 10/18/16 10/24/16 Start Date End Date M Week: 10/18/16 10/24/16 M
							į.	Credited made good on lines 11-14
		Type NM	<u>Rate</u> \$200.00	<u>Length</u> :30	Weekdays MTuwThF	Start/End Time 630p-7p	<u>Description</u> CBS Evening News	<u>Spot Ch Date Range</u> 2 WNCT 10/18/16-10/24/16
\$200.00	_	M		:30		630p-7p <u>Rate</u> \$200.00	Weekdays Spots/Week	E 9 WNCT 10/18/16 10/24/16 Start Date End Date M Week: 10/18/16 10/24/16 M
\$260.00	N	M		:30		6p-630p <u>Rate</u> \$130.00	6 Local News @ 6p Weekdays Spots/Week MTWTF 2	8 WNCT 10/18/16 10/24/16 Start Date End Date W Week: 10/18/16 10/24/16 M
\$140.00	N	M		:30		530p-6p <u>Rate</u> \$70.00	6 Local News @ 530p Weekdays Spots/Week MTwTF 2	7 WNCT 10/18/16 10/24/16 Start Date End Date M Week: 10/18/16 10/24/16 M
\$140.00	N	Z S		:30		5p-530p <u>Rate</u> \$70.00	6 Local News @ 5p Weekdays Spots/Week MTwTF 2	6 WNCT 10/18/16 10/24/16 Start Date End Date W Week: 10/18/16 10/24/16 M
				,		Rate	Weekdays Spots/Week	Start Date End Date M
Amount	spots	Type Spots	Rate Rtn	Spots/ Length Week	Days	Start/End Time	Description	*Line Ch Start Date End Date Description

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Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

LIN Television Corporation does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Any advertiser certifies that it is not buying broadcasting air time on LIN Television Corporation stations for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.

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	Contract / Revision	Alt Order#
	900968 / 3	25174545
Contract Dates	Product	Estimate #
10/18/16 - 10/24/16	Stein-AG-NC	4764
Advertiser	Origi	Original Date / Revision
POL/Josh Stein NC Attori		0//0//16 / 10/20/16

Totals	09/26/16 -10/24/16	Time Period		Start Date Week: 10/18/16	*Line Ch Start Date End Date Description
	24/16	# 0			tart Date End
24	24	f Spots		End Date Weekdays 10/24/16 MF	Date Des
\$1,695.00	\$1,695.00	Gross Amo		is	cription
.00	.00	unt Age		Spots/Week	
(\$254.25)	(\$254.25)	# of Spots Gross Amount Agency Comm.		<u>Rate</u> \$10.00	Start/End Time
\$1,440.75	\$1,440.75	Net Amount	Totals		Days
.75	.75	m <u>t</u>	0		Spots/ Length Week
			0.00		Spots/ Week
					Rate Rtn
			24		Rate Rtn TypeSpots
			24 \$1,695.00		Amount

Signature:

Date:

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Notwithstanding to whom bilts are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bilts rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

125 West 55th St New York, NY 10019

Contract # 25174545 CPE: 287/305/4764 Agency: GMMB

Changes as of: 10/19/2016 at 6:27 PM Advertiser: Stein-AG Flight: 10/18/16 - 10/24/16

Version: Highlighting Revision 3
Station: WNCT Market: Greenville/New Bern/Wash

Office: WASHINGTON

Total Spots: 24

Total \$: \$1,695.00

Total CPP: \$0.00

Total GRP: Traffic #: 900968

GMMB 3050 K ST NW WASHINGTON DC 20007

Product: Stein-AG-NC

Agency Order #: 5031055

Buyer: Lawson, Colin Salesperson: JACOB ROTH 212-373-8175

Primary Demo: Adults 35+
Con Type: POLITICAL/VOTE Assistant: JACOB ROTH 212-373-8175

Separation:

	News	News	News	CBS Evening News	9 On Your Side News @ 5 PM	Program	Co
	\$10.00	\$20.00	\$15.00	\$200.00	\$70.00	Rate	Comments: Revised Order Buyer added funds to clear TTADD: \$40 TTREV: \$1,695 PLS CFM T/R JACOB
7		0.0	0.0		0	A35P Rating	wised Clyer add Jyer add ADD: 1 REV: 1 S CFM R JACC
TOTALS: 24	ω ω			٥ ي			Order ded fur 340 11,695 DB
: 24	0.0 30 0 1	30 0 ▶ 1	30 0 № 2	30 2 ▶ 1	30 2 ▶ 4	Len 10/18	ds to c
						10/18 - 10/18	
24	_		2		4	Total Spots	
\$1,695.00	1 \$10.00 \$0.00	\$20.00	\$30.00	\$200.00	\$280.00	Total	
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	СРР	
0.0	0.0	0.0	0.0	0.0	0.0	GRP	

REV+ 15 5a-5:30a F,M REV+ 16 5:30a-6a F,M REV+ 17 4:30a-5a

Tu-F,M REV- 12 6:30p-7p

Level 3

Level 3

Tu-F,M REV+ 9 5p-5:30p

Day/Time

P



Changes as of: 10/19/2016 at 6:27 PM

Contract # 25174545 Agency: GMMB CPE: 287/305/4764

Advertiser: Stein-AG Flight: 10/18/16 - 10/24/16

Product: Stein-AG-NC

Station: WNCT

Market: Greenville/New Bern/Wash

Total \$: \$1,695.00

Version: Highlighting Revision 3

Office: WASHINGTON

Total Spots: 24 Total CPP: \$0.00

Separation: Traffic #: 900968

Total GRP:

125 West 55th St New York, NY 10019

GMMB 3050 K ST NW WASHINGTON DC 20007

Agency Order #: 5031055

Buyer: Lawson, Colin

Salesperson: JACOB ROTH 212-373-8175

Primary Demo: Adults 35+ Con Type: POLITICAL/VOTE

Assistant: JACOB ROTH 212-373-8175

Special Instructions 07/05/16 10:38 AM JACOB ROTH 05/18/16 12:51 PM JACOB ROTH 10/19/16 6:27 PM Date/Time 09/15/16 9:21 AM 10/19/16 4:17 PM 10/14/16 7:05 AM JACOB ROTH Jennifer Layman Jennifer Layman JACOB ROTH Added by Buyer added funds to clear TTADD: \$40 TTREV: \$1,695 PLS CFM T/R JACOB 2x fr,m 530p news \$70 2x fr,m 5a news \$15 1x fr,m 530a news \$20 1x fr,m 430a news \$10 Revised Order
Buyer added funds to clear
TTADD: \$40
TTREV: \$1,695 PLS CFM T/R JACOB Line 6 12p News needs to be \$75 and changed to 2x Line 9 5p News needs to be \$70 and remain 2x Line 11 6p News needs to be \$140 and remain 2x Comment John Stein for AG 10.18-10.24; Separation: 30 John Stein for AG 10.18-10.24; Separation: 30 Revised Order can makegood as Line 12 1x 630p news \$200--oversold \$570 affected Total same. Line 13 11p News 1x needs to be removed Line 5 Sun 7-8a 1x needs to be removed Correction to make LUR Day/Time Total % Distrib **Order Level Comments** 100% 100% Spots Daypart Summary 24 \$1,695,00 \$1,695.00 Dollars CPP N/A N/A GRP 0.0

	Competitive Information
Market Budget: \$8,071	\$8,071
WNCT Share: 21%	21%
Comment:	
ENCT: 1%	1%
WCTI: 30%	30%
WFXI: 13%	13%
WITN: 35%	35%

\$1,695.00	24	Total
\$1,695.00	24	2016-Oct
Dollars	Spots	Month
nary	Monthly Summary	

125 West 55th St New York, NY 10019

> Contract # 25174545 Changes as of: 10/19/2016 at 6:27 PM Flight: 10/18/16 - 10/24/16 Version: Highlighting Revision 3 Station: WNCT

Agency: GMMB CPE: 287/305/4764 Advertiser: Stein-AG Market: Greenville/New Bern/Wash Total Spots: Total \$:

\$1,695.00 24

GMMB 3050 K ST NW WASHINGTON DC 20007 Product: Stein-AG-NC Office: WASHINGTON Total CPP: \$0.00

Agency Order #: 5031055 Salesperson: JACOB ROTH 212-373-8175 Buyer: Lawson, Colin Primary Demo: Adults 35+ **Assistant:** JACOB ROTH 212-373-8175 Con Type: POLITICAL/VOTE Separation: Total GRP: Traffic #: 900968

Queued for Electronic Contracting Queued for Electronic Contracting New Trans Makegood 2 Revision Makegood 1 Revision Revision Created/Received Created by 5/18/16 12:35 PM JACOB ROTH 10/19/16 4:17 PM Jennifer Layman 10/19/16 6:27 PM 10/14/16 7:05 AM 5/18/16 2:43 PM 7/5/16 10:38 AM 9/15/16 9:21 AM Jennifer Layman 7/5/16 10:39 AM JACOB JACOB ROTH JACOB ROTH ROTH Revised Confirmed Sent To Rep Status Confirmed Sent To Rep Confirmed Spot 19 Spot-Transaction History \$0 \$1,655,00 \$40.00 \$ Chg S 8 8 \$0 \$0 \$1,655.00 Contract \$ Comment \$1,655.00 Changes: Total GIMPs to 0. \$1,695.00 \$1,695.00 Changes: Total Spots from 19 to 24. 5 buylines added or modified \$1,695.00 Changes: User Entered \$ from \$0.00 to \$1,655.00, Product from candidate to Stein-AG-.655.00 NC, Demo Meta to [R16]. 7 buylines added or modified. 8 Changes: Calculated Dollars from \$1,655.00 to \$1,695.00, Competitive Market Budget from \$7,881 to \$8,071, Total \$ from \$1,655.00 to \$1,695.00, User Entered \$ from \$1,655.00 to \$1,695.00, Comments from John Stein for AG 10.18-10.24;Separation: 30 to Revised Order
Buyer added funds to clear
TTADD: \$40
TTREV: \$1,695 PLS CFM
T/R JACOB, 4 buylines added or modified

Non-Discrimination Policy PARAGRAPHS 49 AND 50 OF THE UNITED STATES FEDERAL COMMUNICATIONS COMMISSION'S REPORT AND ORDER NO. 07-217 PROVIDES THAT BROADCAST STATIONS' ADVERTISING CONTRACTS WILL NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY, AND MUST CONTAIN NONDISCRIMINATION CLAUSES. CONSISTENT WITH THIS ORDER, KATZ MEDIA GROUP (INCLUDING ANY SUBSIDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN ANY BROADCAST ADVERTISING CONTRACT ON THE BASIS OF RACE OR ETHNICITY.

ETHNICITY AND EVALUATES, NEGOTIATES AND COMPLETES ITS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO RACE OR ETHNICITY.